

OUR BUSINESS

Some of the information in this section, including information with respect to our plans and strategies, contain forward-looking statements that involve risks and uncertainties. Before deciding to invest in the Equity Shares, Shareholders should read this entire Draft Red Herring Prospectus. An investment in the Equity Shares involves a high degree of risk. For a discussion of certain risks in connection with investment in the Equity Shares, you should read “Risk Factors” on page 29 for a discussion of the risks and uncertainties related to those statements, as well as “Financial Statements as restated” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” on pages 249 and 259 respectively, for a discussion of certain factors that may affect our business, financial condition or results of operations. Our actual results may differ materially from those expressed in or implied by these forward-looking statements. Unless otherwise stated, the financial information used in this section is derived from our Restated Financial Statements.

Our Company was incorporated as a Private Limited Company under the Companies Act, 1956 in the name and style of “Webtel Electro Soft Private Limited” bearing Certificate of Incorporation Number U72900DL2000PTC104917 issued by the Registrar of Companies, Delhi dated March 31, 2000. Further, our Company was converted into a Public Limited Company in pursuance of a special resolution passed by the members of our Company at the Extra-Ordinary General Meeting held on July 30, 2024 and the name of our Company changed from “Webtel Electrosoft Private Limited” to “Webtel Electrosoft Limited” & Registrar of Companies, Delhi issued a new certificate of incorporation consequent upon conversion dated October 24, 2024, bearing CIN U72900DL2000PLC104917. For further details of incorporation please refer to section titled “Our History and Certain Other Corporate Matters” beginning on page no. 204 of this Draft Red Herring Prospectus.

OUR BUSINESS OVERVIEW

Our company offers a comprehensive range of services which includes software’s designed to simplify business operations and ease out compliances for professionals and businesses. We provide a comprehensive range of compliance solutions and services, including direct tax solutions for TDS and income tax return filing, and indirect tax solutions such as GST return filing, reconciliation, e-invoicing, and e-way bill services as a GSP with GST Network.

We also offer e-invoicing solutions in the Kingdom of Saudi Arabia (KSA) and Mauritius, where we are listed as providers*.

We also provide XBRL software which enables filing of annual reports in XBRL format as mandated under Companies Act, 2013 read with rule Companies (Filing of Documents and Forms in XBRL) Rules, 2015.

*Source: <https://www.mra.mu/download/eInvoicing/EBSSolutionProviders.pdf>
<https://zatca.gov.sa/en/E-Invoicing/SolutionProviders/Pages/SolutionProvidersDirectory.aspx>

Additionally, we offer website design and email hosting services to over 7,028 professionals and businesses, along with payroll and HRMS solutions. As an SAP partner, we provide SAP services and ERPs integrated solutions for GST, e-way bills, and e-invoices. Our cloud hosting solutions, i.e. Web-e-Connect, Auto Back up, PaaS (Platform as a Service) helps mid-size companies to automate their systems and processes. We also provide Vendor Management Portal, Exim/Gate Entry Solutions and SchemaX integrated with SAP, Oracle, Microsoft Business Central, which are designed to enhance business efficiency for large enterprises. We also offer bulk signing solutions integrated with ERPs like SAP, Oracle, and Microsoft Business Central and others.

We have a diversified portfolio of solutions and services which broadens our horizon from compliance solutions to ERP Integrated Compliance Solutions as per need of the diversified clients and expand in Indian and overseas markets.

In addition to our software solutions, we also offer managed services for Payroll, XBRL, Cost XBRL and GST enabling companies to manage financial report filings and payroll functions and ensuring compliance with regulatory requirements without needing in-house expertise.

Our Company's products and solutions are designed to simplify, streamline, and automate various compliance processes, thereby reducing the manual workload and enabling these professionals to function more efficiently. However, we do not eliminate the need for in-house expertise where it is statutory required.

We would like to further clarify that small companies are not required to appoint such professionals by law. For them, our solutions are especially useful, as they can easily manage compliance without needing in-house experts.

For such small businesses, our solutions are designed to be simple and easy to use. Anyone with basic knowledge of finance or compliance can operate our softwares and do necessary filings without any full-time experts. Our aim is to make compliance easier and more accessible, so that even smaller companies can manage their regulatory work smoothly and affordably.

Note: Further some companies may be statutorily required to appoint certain professionals (such as Company Secretaries or Compliance Officers, CFOs,) as per applicable laws and regulations, our clients do not rely on our solutions as a replacement for such mandated roles.

OUR COMPANY VISION

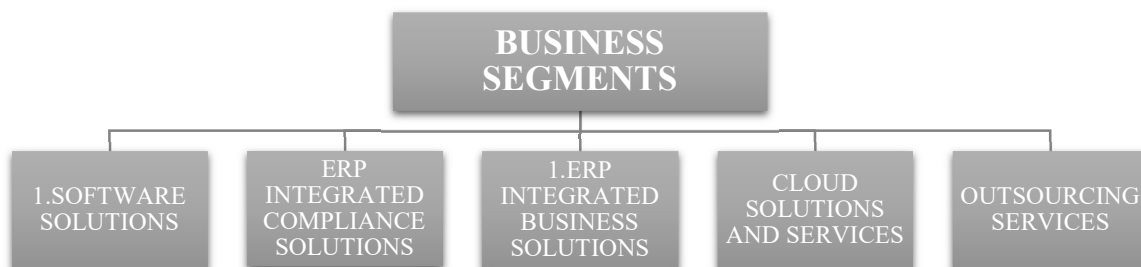


“Empowering businesses globally with trusted, innovative technology solutions”

OUR COMPANY MISSION



“Empowering Enterprises to achieve their full potential through integrated, intuitive, and innovative solutions that drive efficiency, agility and success”



SOFTWARE SOLUTIONS

Our company offers a range of software solutions for professionals and businesses detailed below.



- 1. Web e-TDS:** Web 'e' TDS is for filing TDS/TCS Returns. It helps in simplified & error-free TDS Return filing with in-built checks for auto-validation of errors and facilitates generation & filing of TDS/TCS Returns, Correction Statements, Challans, and other Forms, downloading TDS Certificates (Form 16, 16A, 27D, 12BA, 12BB etc.) from software and seamlessly integrated with TRACES and NSDL Portal. It also has the feature of Bulk emailing and sharing of TDS certificates in Form 16/16A, Excel utility to import data & generate TDS Returns also available, Advance Default Predictor (ADP) to know & correct errors before filing and one step Bulk PAN Validation of employees & parties With 5,831 users already relying on this solution, the tool simplifies the compliance process and ensures smooth operation.
- 2. Web-e-TAX:** Web-e-Tax facilitates the e-filing of Income Tax Returns and bulk upload of data, making the ITR filing process easier. It is a solution for filing of ITR 1,2,3,4,5,6 and 7 and generation of tax audit report in form 3CA, 3 CB and CD. It offers a range of features, including bulk downloading of ITR-V acknowledgements and direct import of AIS data, making tax filing efficient and error-free. With its tagging mode, users can easily map data from Excel files to financial statements like the balance sheet and profit & loss statement, ensuring seamless reporting. The software supports filing essential tax audit forms such as 29B, 29C, Form 10B, and Form 3CEB, and enables easy filing of TDS on property sales through Form 26QB. It also automates the calculation of interest and penalties under Sections 234(A), 234(B), and 234(C), and facilitates accurate computation of Income Tax, MAT, AMT, and MAT Credit. Additionally, Web-e-TAX allows smooth data transfer from Form 3CD to ITR forms and simplifies the generation of tax audit reports in formats like 3CA, 3CB, and 3CD. Overall, it is a comprehensive solution that enhances accuracy and efficiency in tax compliance. With 2,200 users already relying on this solution, the tool simplifies the compliance process and ensures smooth operation.
- 3. Web GST Software:** Our GST software offers a comprehensive range of features to simplify and streamline GST management. It provides seamless preparation & filing of GSTR 1, 3B, 9, & 9C. It supports GSTR-1A return filing, with sales computation and summaries aligned to the GST portal for accurate reporting. Users can file GSTR-9 and 9C and claim partially accounted ITC if it's less than what's reflected in GSTR-2B. We also provide a "Keep Pending" action for managing ineligible ITC during Account vs GSTR-2B reconciliation. Our software enables month-wise email communication with vendors, GSTR-3B filing through EVC, and annual reconciliation between GSTR-1 and Accounts. Additionally, Users can generate reports comparing GSTR-3B, GSTR-2B, GSTR 9 & 9C and Accounts data, download notices/orders

from GSTN, and file half-yearly returns for GST ITC-04. With 2,262 users already relying on this solution, the tool simplifies the compliance process and ensures smooth operation

4. **Web-e-Goldmine Software:** Web-e-Goldmine is an integrated combo solution designed to simplify the management of GST, TDS/TCS, and ITR filing, offering online features at an unbeatable price. This all-in-one platform allows businesses to efficiently handle their GST return filings through Web-e-GST, or TDS/TCS filings, Web-e-TDS ensures a fast and secure experience with automation and data validations that streamline the entire process. Additionally, Web-e-Tax enables users to file all types of ITR forms, including the necessary tax audit reports, in a secure and reliable manner. With Web-e-Goldmine, businesses can enjoy a cost-effective and time-efficient solution that covers all their tax compliance needs in one convenient place. With 1,963 users already relying on this solution, the tool simplifies the compliance process and ensures smooth operation
5. **Web XBRL Filing Software:** Web-XBRL is a comprehensive solution designed to convert financial statements into XBRL format, adhering to Business Rules and XBRL Taxonomy standards. It generates XBRL instance documents as per MCA Taxonomy and allows seamless data import from XML files. The software supports XBRL conversion for financials statements compliant with both IND-AS and C&I Taxonomy, while automatically fetching most credential-related information. Additionally, it features color-coded matching and error differentiation for notes and schedules, ensuring accuracy and simplifying the review process. With 2,215 users already relying on this solution, the tool simplifies the compliance process and ensures smooth operation.
6. **Web Cost -XBRL Filing Software:** Our Web-Cost XBRL software is solution for converting cost audit and compliance reports into XBRL mode. It offers a seamless, user-friendly experience designed to simplify compliance. Users can effortlessly import related party names using CIN, copy financial data from Excel, and integrate cost audit reports from Word files. The software allows for the one-time creation of product groups, making future filings easier and more efficient. With in-built validations to prevent errors, cross-referencing data is streamlined, and users receive message alerts to avoid discrepancies. Additionally, users can preview and print XBRL-converted reports in PDF format for easy review before submission. The ability to import master data automatically via CIN, as well as carry forward previous year's data with a single click, further enhances efficiency.

Designed with user convenience in mind, Web-Cost XBRL eliminates the complexities of dimensions, abstracts, or tables, providing a straightforward and simplified interface. Users benefit from features like easy backup and restoration, ensuring that their data always remains secure and accessible. With over 250 users relying on our platform, whether managing cost audit or compliance reports, our software ensures that the entire process is smooth, accurate, and compliant with regulatory standards.

7. **Web Email Hosting:** Web email is a comprehensive email solution designed to simplify and secure email communications. It offers a range of features to enhance email experience, including Advanced Security, End-to-end encryption, two-factor authentication, and spam filtering to protect emails from unauthorized access, collaboration tools like email scheduling, reminders and task assignments to facilitate seamless collaboration. We also provide customizable templates, signatures, and notification settings for individuals growing businesses and large enterprises.
8. **Web Edge, Office Management Software:** Web Edge is an all-in-one office management software designed for professionals to streamline their workflow and boost team efficiency. It enables tracking of employee work across various projects, from simple to complex tasks, by

recording the time spent on each job. As a cloud-based solution, Web Edge offers smart task management and acts as an ERP system for professional firms, simplifying operations. The Task Management module allows for quick task allocation, robust tools, and intelligent reporting, ensuring complete transparency and accountability. With its Team Management feature, user access and permissions can be easily controlled, allowing the admin to grant or restrict rights as needed. The secure Data Management system provides a central hub for storing, sharing, and collaborating on content, eliminating scattered data and ensuring smooth collaboration with the team and clients. Web Edge combines efficient task, team, and data management in one integrated platform to enhance productivity and security. With 584 users already relying on this solution, the tool simplifies the compliance process and ensures smooth operation.

- 9. Business Website Design and Virtual office:** Our company is a website designing service provider that combines technology with creativity to help businesses stand out online. We create websites that are visually appealing and also align perfectly with organization's business goals, reflecting its brand's unique identity. Our websites are built to be SEO-friendly, secure, and mobile-responsive, ensuring they perform well across all devices and attract more visitors. With over 100 customizable templates, we offer a variety of options to suit different business needs. Further, we provide SSL certificates to keep website secure, enhance its performance, and protect visitors. Apart from Business Websites, we develop Virtual Office for professional CAs, CS, Advocates etc. which contains a huge library of Acts, Rules, Notifications, Circulars, Bulletins, calculators etc. which are must for a professional in his day to day working. With 7,028 websites designed already, our development service streamlines the process and delivers high-quality, user-friendly sites tailored to meet diverse business needs.

Note: In the process flow under "Software Solutions", we have categorised company's products separately say Web e-TDS, Web e-Tax, Web GST and Web XBRL and these products can be sold as standalone to professionals, small medium entrepreneurs and midsize corporates and these users record all data into the said products and file online return. Here the data entry points are very limited.

Further note ERP Integrated Compliance Solutions have been mentioned as separate category in business segments, where in above mentioned products say Web e-TDS, Web e-Tax, Web GST and Web XBRL are used and integrated with an ERP software for the big corporate clients. Here, bottom-up approach is being followed, where in the retail software is integrated with ERP. The basic data is pulled out from client ERP software and is utilized in the software Web e-TDS, Web e-Tax, Web GST and Web XBRL. In this case the user need not to re-enter the data, which save lot of manual efforts and time. Further the company support in providing various check and validation tools within the said product, which help the user to get an automated ERP integrated reports. The basic infrastructure and utilities in the compliance software remain the same and ERP integration business help is better revenue generation too.

The details for any change and updation have been integrated and to educate the service for modify changes to the users are as follows:

The Company follow the Compliance software for the internal use, which is frequently updated to accommodate changes in regulatory changes such as Web e-TDS, Web e-Tax, Web GST and Web XBRL amendments and IT-industry regulations.

The Company ensures the following strategies to educate the service for modify changes to the users:

- Email notification
- In house Compliance Support Department

- Hosting regular Webinars and releasing updated notes that describe exactly what changes have been made in each update. This gives users transparency and clarity on what has been modified.

The details regarding update of any new amendments in the software are as follows:

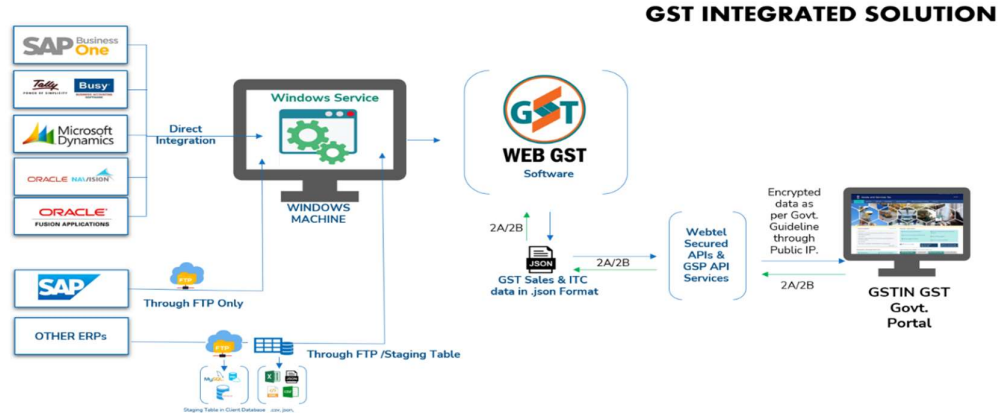
To ensure regarding update of any new amendments in the software, the company functional team keep regular monitoring on various website related to TDS, Income tax, GST council update, IT technologies update and enhancement and accordingly the company update the software programme and test the output matching with desired output. Post this process company releases new updates and enhancements on regular basis.

ERP INTEGRATED COMPLIANCE SOLUTIONS



1. GST Integration

We offer a comprehensive GST integration service that effortlessly connects organization's ERP systems, such as SAP, Oracle, SAP Business One, Tally, Busy, Finsys, Bizsol, Microsoft Dynamics Business Central, NAVISION, Oracle Fusion and other ERPs to the government's GST Portal. Our solution automates the entire workflow for managing GST data, starting with the collection of GST sales and Input Tax Credit (ITC) information in JSON format through a dedicated Windows Service. This data is then processed and validated by our Web GST software to ensure compliance with regulatory requirements. Once validated, the data is securely transmitted using our APIs, with all communications encrypted to adhere to government guidelines. The bidirectional data flow allows for real-time updates and validations, ensuring accurate GST information. With our service, we simplify GST management, reduce manual errors, and save valuable time, allowing to focus on core business operations. Being a GSP with GSTN, we provide seamless service to our customers.



The process of GST integration is explained below

a) ERP Systems Integration:

Various ERP systems like SAP, Oracle, SAP Business One, Tally, Busy, Finsys, Bizsol, Microsoft Dynamics Business Central, NAVISION, and Oracle Fusion, and Oracle Fusion Applications can be integrated directly with the Web GST software through a Windows Service. Other ERP systems or databases can connect via FTP or Staging Table to transfer data.

b) Windows Machine:

The ERP systems send data to a Windows machine running a Windows Service. This service acts as a bridge, collecting GST related data from different ERPs.

c) Data Transfer Format:

The data sent to the Windows machine includes GST sales and Input Tax Credit (ITC) data in JSON format.

d) Web GST Software:

The Windows machine forwards this JSON data to the Web GST software, which processes and validates it.

e) Webtel Secured APIs & GSP API Services:

The processed data is then transmitted securely using Webtel's APIs and GSP (GST Suvidha Provider) API services. These APIs ensure secure and compliant communication with the GST Portal.

f) GST Portal Integration:

The final validated data is sent to the GSTN GST Government Portal. The communication with the portal is encrypted, adhering to government guidelines, and is conducted over a public IP.

g) GST Data Transmission:

The data flow between the Web GST software and the GST Portal is bidirectional, as denoted by the 2A/2B arrows, indicating that data can be sent and received (for validation or updates).

2. TDS Integration

We offer a streamlined TDS integration service that simplifies the management of Tax Deducted at Source (TDS) data from ERP systems like SAP, Oracle, SAP Business One, Tally, Busy, Finsys, Bizsol, Microsoft Dynamics Business Central, NAVISION, and Oracle Fusion and other ERPs. The process begins with extracting financial data using a specific T-Code for SAP and direct access for others followed by consolidating it in a Staging Table on a Windows machine for formatting. Next, the data is imported into the Webtel TDS software using the Webtel Import Utility, which ensures accurate transfer. The software then generates and validates TDS returns in required formats, such as `.txt` or `.fvu`, before submitting the validated files to government portals like the Income Tax Department and NSDL for compliance and processing. Our service not only simplifies TDS management but also reduces errors, allowing organization to focus on its core business activities.

The process of e TDS Integration is explained below:

a) Data Integration:

The process starts by gathering financial data from multiple ERP systems such as SAP, Navision, and SAP Business One. For SAP, data is extracted through a specific T-Code, while for Navision and SAP Business One, the data is directly accessed.

b) Data Staging:

The extracted data is consolidated and stored in a Staging Table on a Windows machine. This staging area serves as an intermediary holding zone where the data is formatted and prepared for further processing.

c) Data Import:

The data from the Staging Table is then imported into the Webtel TDS software using the Webtel Import Utility. This utility ensures that all necessary data is accurately and efficiently transferred to the TDS software.

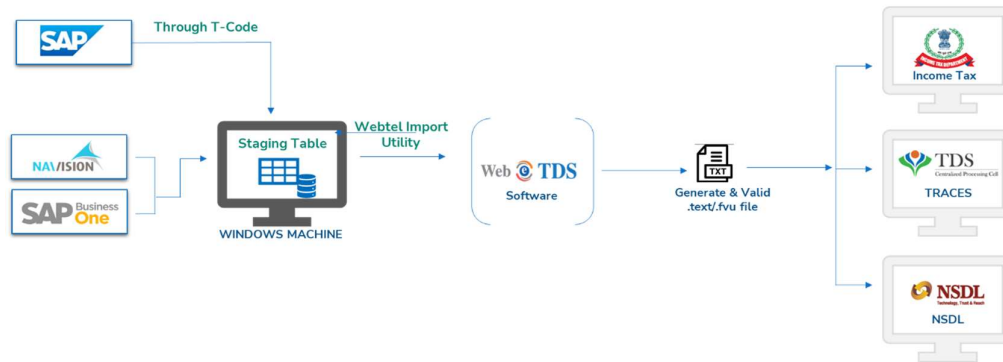
d) TDS Processing:

Within the Webtel TDS software, the imported data is used to generate and validate TDS returns in the required format, typically a `.txt` or `.fvu` file.

e) Submission to Authorities:

The validated TDS file is then submitted to various government portals: Income Tax Department: For compliance and recordkeeping. TRACES (TDS Reconciliation Analysis and Correction Enabling System): For reconciliation and analysis of TDS data. NSDL (National Securities Depository Limited): For the final submission and processing of the TDS return.

TDS INTEGRATED SOLUTION

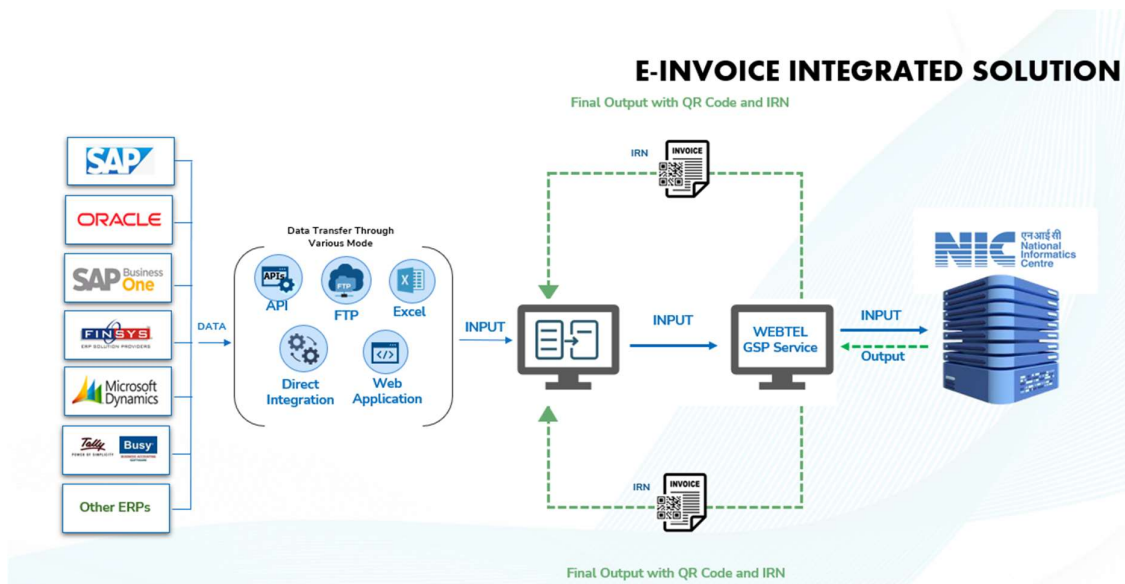


3. E-INVOICE Integration

We offer a comprehensive e-invoice integration service that seamlessly connects existing billing or ERP systems, such as SAP, Oracle, SAP Business One, Tally, Busy, Finsys, Bizsol, Microsoft Dynamics Business Central, NAVISION, and Oracle Fusion and other ERPs, with the government's e-invoicing portal. Our solution automates the entire process of generating and submitting e-invoices, eliminating manual intervention and ensuring compliance with regulatory requirements. With our service, invoice data is extracted directly from ERP system and processed through our secure GSP (GST Suvidha Provider) platform. The data is then submitted to the government portal, where it is validated and assigned a unique Invoice Reference Number (IRN) and QR code. This verified e-invoice is then sent back to system, ready for use. Our e-invoice integration not only simplifies the process but also reduces errors and saves time, allowing users to focus on the business operations

The process of e- invoice integration is explained below:

- a) **Collecting Data:** The process starts with collecting data from various ERP systems like SAP, Oracle, SAP Business One, Microsoft Dynamics, Tally, Busy, and others. This data can be extracted using different methods such as API, FTP, Excel sheets, or web applications, depending on the software being used.
- b) **Data Integration:** The collected data is then sent to a central system where it is integrated and prepared for e-invoice generation. This step ensures that all information, like invoice details and tax amounts, is correct and formatted properly.
- c) **Processing the e-Invoice:** The integrated data is then passed to the Webtel GSP Service, which processes the information to create a valid e-invoice. This service sends the e-invoice data to the government's National Informatics Centre (NIC).
- d) **Generating IRN and QR Code:** NIC verifies the invoice details and generates a unique IRN (Invoice Reference Number) along with a QR code for each invoice. This step is crucial for ensuring that the invoice is recognized as an official document.
- e) **Final Output:** The completed e-invoice, now containing the IRN and QR code, is sent back to the company's system.



Further, we have expanded our geographies in Kingdom of Saudi Arabia making a move towards e-invoicing in 2021, and got ourselves listed on ZATCA (Zakat, Tax and Customs Authority) as a provider for E- Invoicing. Our experience and expertise in handling complex scenarios in India helped us to provide services in KSA market. We are also listed as a vendor for E Invoicing Solution on Mauritius Revenue Authority, through one of our partner Corpus Business Solutions Limited.

4. E-WAY INTEGRATED SOLUTION

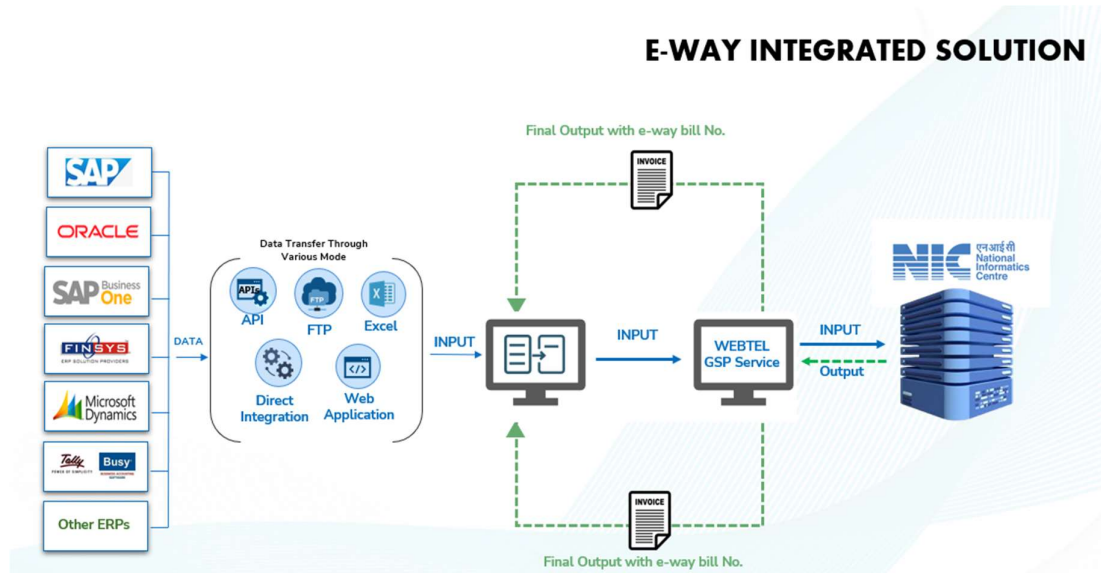
Webtel's Automated e-Way Bill Software simplifies the process of generating e-Way Bills for businesses in India that need to comply with GST regulations when transporting goods. The software integrates smoothly with popular ERP systems like SAP, Oracle, SAP Business One, Tally, Busy, Finsys, Bizsol, Microsoft Dynamics Business Central, NAVISION, and Oracle Fusion and other ERPs automating the entire process to reduce manual data entry, minimize errors, and ensure quick and accurate compliance. For businesses, this results in more efficient operations with less effort.

The process of E-WAY integration is explained below:

- a) **Data Input from ERP Systems:** The process starts with different ERPs like SAP, Oracle, Microsoft Dynamics, Tally, etc., which are widely used by businesses for managing financial data. The transaction data related to the movement of goods is extracted from these systems.
- b) **Direct Integration:** There are multiple ways to transmit this data to our system, including:
 - API:** Application Programming Interfaces, enabling automated communication.
 - FTP:** File Transfer Protocol for sending large volumes of data.
 - Excel:** Manually uploading data via Excel sheets.
 - Web Application:** Direct input through a web interface.
- c) **Webtel GSP Service:** The gathered data is sent to Webtel's GSP (GST Suvidha Provider) Service, which facilitates e-Way Bill generation. The service checks and processes the input

data, ensuring compliance with GST regulations.

- d) **Interaction with NIC:** Webtel then communicates with the National Informatics Centre (NIC), the official government portal, where the e-Way Bill is finally generated. NIC processes the request and returns the e-Way Bill Number (EBN) to Webtel.
- e) **Final Output:** The generated e-Way Bill, including the unique EBN, is sent back to the originating ERP system or user, ready to be included in the documentation that accompanies the goods.



ERP INTEGRATED BUSINESS SOLUTIONS



1. **HRMS Software (HR Pearls):** Our HRMS Software also known as HR Pearls, offers a comprehensive hire to retire solution designed to streamline your organizational structure, enhance payroll management, and ensure compliance with regulations.

Key Features of HR Pearls

a) Payroll Management Software (PMS)

Our Payroll Management Software simplifies payroll operations, automating calculations, deductions, and payouts.

b) HR & Compliance Consulting

Our HR & Compliance Consulting services provide with expert guidance on crafting policies that not only align with regulations but also enhance employee engagement and satisfaction.

HR Pearls Modules for Effective Management

HR Management System (HRMS)

This module is designed to optimize human resource management while keeping employees satisfied. It allows you to manage all employee related information in one centralized location, making data tracking easier and more efficient.

Features include:

- i. **HR Helpdesk:** A dedicated support system for employee queries.
- ii. **Transfer Module:** Manage employee transfers seamlessly within the organization.
- iii. **Employee Birthday/Anniversary Management:** Recognize and celebrate important employee milestones.
- iv. **Holiday Module:** Keep track of holidays and manage requests efficiently.
- v. **Leave & Attendance Management:** Monitor attendance and manage leave requests easily.
- vi. **Employee Database Management:** Maintain a comprehensive database of employee records.
- vii. **Company Policies & Guidelines:** Ensure employees have access to essential policies.
- viii. **HR Reports & Documents:** Generate reports for better insights and decision making.
- ix. **Shift Management:** Organize shifts and ensure optimal workforce allocation.

Compliance Management Solution (CMS)

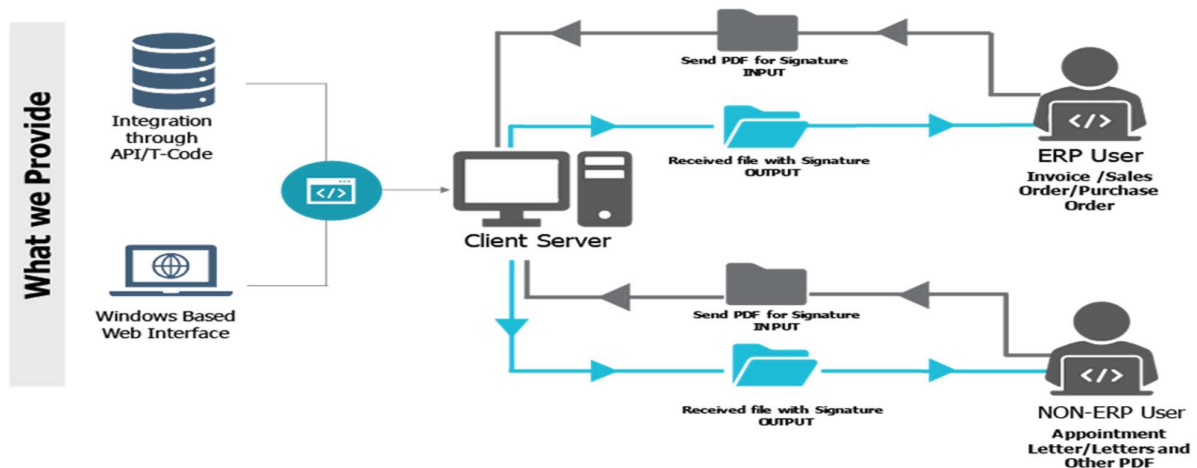
Our CMS module ensures that both employees and management adhere to legal and regulatory requirements.

Key features include:

- i. **Professional Tax Management:** Simplify tax calculations and payments.
- ii. **Form 16 Generation:** Automate the generation of Form 16 for employees.
- iii. **Statutory Bonus Management:** Calculate and manage statutory bonuses efficiently.
- iv. **Labour Welfare Fund Compliance:** Ensure compliance with welfare fund regulations.
- v. **ESI Returns & Challans:** Manage Employee State Insurance returns effortlessly.
- vi. **PF Returns & Challans:** Simplify Provident Fund management.
- vii. **TDS Returns & Revised Returns:** Ensure timely and accurate TDS submissions.

2. **eSignature Solutions:** Web-e-Sign by Webtel is the all-in-one solution for signing pdf documents digitally or through ERPs without the hassle of uploading or downloading the documents individually. With the help of our bulk e-signing solution, clients can digitally sign single or multiple documents within minutes.

The process of Web-e-Sign is explained below



- a) **Integration through API/Code:** The system connects with various platforms using APIs or custom-built code, which makes it flexible enough to work with different tools and systems. This is especially useful when integrating with complex ERP systems.
 - b) **Web Interface:** For users who aren't using ERP software, there's a web-based platform that makes it easy to manage documents and signatures. This interface is designed to be user friendly, allowing nontechnical users to work just as efficiently as those on more complex systems.
 - c) **Client Server Setup:** At the core of the process is a client server system that manages the entire flow of documents. It ensures that documents are sent, received, and signed smoothly, without requiring too much back-and-forth between users.
 - d) **For ERP Users:** The server sends the document to ERP users for their signature. These users typically handle tasks like invoices, sales orders, or purchase orders within the ERP system. Once the document is signed, it's sent back to the server for final processing, ensuring that everything is secure and properly managed.
 - e) **For Non-ERP Users:** Non-ERP users, who may be handling tasks like appointment letters or engagement contracts, receive documents in a format like PDF. They sign the documents using the web interface, and once signed, the document is returned to the server for final review or further action.
3. **Power BI Dashboarding:** We provide comprehensive Power BI dashboarding services to help clients transform their raw data into clear, actionable insights. Our team designs customized, interactive dashboards that consolidate your key metrics in one easy-to-navigate view. These dashboards connect to various data sources, ensuring you have real-time updates and accurate information at your fingertips.

Our dashboards are tailored to highlight what matters most to your business, whether it's tracking financial performance, sales trends, or operational efficiency. We prioritize intuitive layouts and visual consistency to make complex data simple to understand and quick to act on. Additionally, we implement user-friendly features like filters and drill-downs so you can explore data in greater detail when needed.

By utilizing Power BI's powerful sharing and mobile capabilities, our dashboards ensure that your team can access and collaborate on data anytime and anywhere. With our service, you'll gain not just beautiful visuals but tools that drive smarter, data-informed decisions.

4. **SAP Services:** We are SAP Silver Partner since 2023, empowering businesses across various sectors with tailored SAP solutions like AMS, Enhancement, Implementation and Migration. From SAP implementations, migrations, and upgrades to licensing, we cover the full spectrum of SAP services. Our expertise spans both SAP Private and Public Clouds and extends into SAP Business Technology Platform (BTP), where our team excels in crafting transformative solutions say integration with E way, E invoice, GST, Web E Sign, Vendor payments and Gate Entry products.

Our industry experience is vast, including successful projects in FMCG, banking and finance, automotive, and the chemical sectors. Each project is approached with a focus on aligning SAP capabilities to industry-specific challenges, helping our clients optimize and streamline their operations. Our reach extends internationally, with our presence in India, Saudi Arabia, Mauritius, and Malaysia. We bring our global insights and local expertise to each engagement, ensuring that every solution is as impactful as it is efficient. By staying ahead in the latest SAP advancements and maintaining an inhouse separate skilled team, Our company is committed to driving growth and innovation for businesses worldwide through SAP technologies be it:

- SAP ERP
- SAP S/4HANA, Public/Private Cloud
- SAP Business Technology Platform (BTP)
- SAP Analytics Cloud

5. Vendor Management Portal

Large enterprise face challenge of dealing with multiple vendors for different needs. We provide Vendor Management Portal that helps them drive more value out of relationships with Vendors. Vendor portal centralize processes like order management, invoice processing, and document sharing. The portal helps Vendor onboarding, purchase requisition, request for quote thus comparing vendor's quote to optimize procurement, purchase order, ASN, Invoice Management, GRN etc. We offer many features along with the tool integrates with SAP, Oracle, Microsoft Business Central and other ERPs thus ensuring seamless flow of data.

CLOUD SOLUTIONS AND SERVICES

1. Web-e-Connect:

- a. **VM:** A virtual machine solution offering businesses the flexibility to run applications and workloads in a cloud environment.
- b. **RDP:** Remote Desktop Protocol service allowing secure access to work systems from any location, enabling remote work and management.
- c. **Backup:** Cloud-based data backup service that ensures secure, automatic storage and recovery of critical business information.

2. **Google Workspace:** A suite of productivity tools, including Gmail, Docs, Drive, and Meet, that enhances collaboration and efficiency in business operations.
3. **Data Centre:** Our Data Centre services, provides a safe and efficient space to store and manage your business data, applications, and IT systems. We operate on a colocation model, means user don't have to invest in expensive infrastructure, instead user can rent space in our Data Centre and get access to essential resources for their operations. To support businesses even further, we offer cloud-based solutions that help users scale storage, computing power, and applications to grow the business.

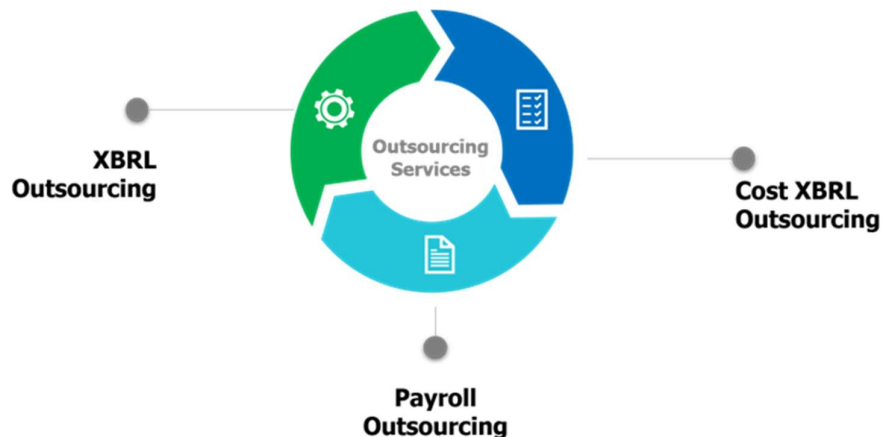
Our Core Services:

PaaS (Platform as a Service): Imagine having a ready-made digital workspace where user can build, test, and run applications without worrying about the technical setup. Our PaaS solution gives user all the tools and resources that needs to develop software efficiently-without the headache of managing servers and networks.

SaaS (Software as a Service): Instead of buying and installing software, just log in and start using it over the internet. Whether it's email, project management tools, or accounting software, we provide secure, always-updated applications that work seamlessly on any device.

We are proposing the investment in Data Centre as given in Objects on the page number 100 of the DRHP.

OUTSOURCING SERVICES



1. **Payroll Outsourcing:** We offer payroll outsourcing services for business and enterprises, managing the entire payroll process from, calculating wages, salaries, taxes, overtime, and deductions to ensuring timely payments to workers and employees. We ensure full tax compliance, accurately filing returns and staying updated with tax laws to prevent any costly errors or penalties. With a focus on security, we safeguard sensitive payroll data and provide a confidential and efficient process. We ensure that all payroll activities are accurate, timely, and aligned with the latest regulations. A centralized data management system enables secure and efficient handling of client information, ensuring accuracy and easy access when needed. This setup minimizes errors and allows the team to quickly address payroll tasks while maintaining data security and integrity.

We provide dedicated Compliance Support Department, offering personalized assistance to clients. By tailoring services to fit different business requirements, whether clients need full

payroll outsourcing or support with specific areas, We offer flexibility and customization. This combination of expert compliance management, secure data handling, and dedicated support positions the company as a trusted partner for businesses seeking efficient, reliable payroll services.

2. **XBRL Outsourcing:** Our XBRL Filing Outsourcing Service offers a solution for converting financial statements into the XBRL format, fully compliant with Business Rules and XBRL Taxonomy standards. Our software handles everything from data extraction to converting financials according to MCA Taxonomy, our software offers both IND-AS and C&I Taxonomy. Our service simplifies the process by importing data seamlessly, even from XML files provided by any vendor, and ensures accuracy with color-coded error differentiation for notes and schedules. Related details are auto-filled, making the process efficient and reducing manual intervention. The XBRL filing is as per Companies Act and rules and regulations therewith.
3. **Cost XBRL Outsourcing:** Our Cost XBRL Filing Outsourcing Service takes care of converting clients' cost audit and compliance reports into XBRL format, ensuring compliance with the Ministry of Corporate Affairs and the Institute of Cost Accountants of India.